# Pensions&Investments WorldPensionSummit Managing Rising Risks November 9-10, 2016 | The Hague

## PROGRAM SUMMARY AND DETAILS

www.worldpensionsummit.com

Summit Venue: Louwman Museum, The Hague

Update: 18 October, 2016

## Welcome to the 7<sup>th</sup> WorldPensionSummit







**SPEAKERS** 

# CHRIS BATTAGLIA CEO WorldPensionSummits Vice President / Group Publisher Pensions & Investments

## HARRY SMORENBERG Founder WorldPensionSummit Member of the P&I Advisory Board

## ERIC EGGINK Founder WorldPensionSummit

### **TOPIC**

Welcome to the 7th Annual WorldPensionSummit

The theme of the 2016 WorldPensionSummit is Managing Rising Risks. It's a timely focus for pension investors, faced as they are with increasing global political and investment volatility. To help chart the way forward, we present a comprehensive program of pivotal topics, bringing together investment professionals, system leaders and academics. Through plenary and track sessions, this summit will provide insight and actionable information on risk management for plan sponsors, government officials, consultants and investment professionals.

At the beginning of the year, WorldPensionSummit became part of Pensions&Invesments, the international newspaper of money management. This collaboration means that we are now able to draw on the significant resources of P&I and its market-leading reporting and information channels to bring global asset owners and asset managers together. WorldPensionSummit brings together these leaders to exchange expertise while working together on sustainable pension provision for plan participants, the self-employed and other workers.

The plenary sessions focus on the big picture topics that we know affect all in the global pension community. The track sessions, in contrast, provide a more in-depth look at specific issues. We hope you will take the opportunity to attend the plenary sessions and question our keynote speakers, while also exploring the various track sessions, which offer more possibilities for intimate discussion and debate. We hope you enjoy the 7th Annual WorldPensionSummit and look forward to seeing you in the Hague in November.

## Summary

08.00	Registration & Welcome							
09.00	Welcome to the Summit   CHRIS BATTAG Publisher Pensions & Investments	Room: THEATRE						
	Plenary Opening   INGRID VAN ENGELSF Founder WorldPensionSummit	Room: THEATRE						
	Managing Rising Risks   HARRY SMOREN	Room: THEATRE						
09.15	Keynote Speech: Geo-Political Risks & the Founder DRPM Group	Room: THEATRE						
09:40	Keynote Speech: Addressing the Challen DON EZRA, Don Ezra Consulting Services	Room: THEATRE						
10.10	Keynote Speech: The Power of Cross-Bor Belgium   TON VAN DER LINDEN, Benelu	Room: THEATRE						
10.30	Coffee Break							
11.00	Key Global Pension Trends   Regional Reports   Showing Innovation and Alignment in Best Practice Worldwide   Panel Debate Chaired by JOSEF PILGER, EY   Featuring SADAYUKI HORIE, NRI, Japan   TERRY Room: THEATRE McCREDDEN, former CEO, UniSuper, Australia   STEFAN LUNDBERGH, Cardano, The Netherlands							
	TRACK Room TOYODA	TRACK Room CROSBY	TRACK C1	Room THEATRE				
12.15- 13.15	What Does Best-Practice Investment Governance Look Like	Equity and Fixed Income by China Asset Management						
	By: Iain Brown & Nicolette Opdam, EY,   Francois Jacquemin, Allianz Global Benefits	By: Lloyd Komori, Ontario Municipal Employee System (OMERS)	By: Richard Pan & Can Zhu, ChinaAMC					
13.15	Lunch Buffet							
	TRACK Room	TRACK Room	TRACK	Room				
	A2 CROSBY	B2	C2	TOYODA				
14.15- 15.15	What Risks Are We Really Managing in DC Plans?	Solving the Personal Pension Conundrum	Pension Risk Transfer: An Opportunity to De-Risk in Today's Low Interest Rate Environment					
	By: Brnic van Wyk, QSuper  By: Theo Nijman, NetSpar   Darren Philp, The People's Pension (B&CE)   Bernard Delbecque, EFAMA   Chinelo Anohu-Amazu, PenCom  By: Amy Kessler & Rohit N Fixed Income			lathur, Prudential				
	TRACK Room CROSBY	TRACK Room TOYODA	track C3	Room THEATRE				
15.30- 16.30	Creating Flexible Retirement Schemes: Facing Global Ageing & Extended Working Lives  By: Hans Dubois & Rob Anderson, Eurofound Anna Cristina D'Addio, OECD   Ronald Klein,  Learning from the Best Danish Pension System By: Elsebeth Aaes-Joergens   Helen Kobaek, former CE Jørgensen, SamPension   Sty: Philip R. Zimmermann, Silent Circle   Jørgensen, Copenhagen Busin		m en, Norrbom Vinding O PenSam   Hasse Svend E. Hougaard					
	Victoria Wang, University of Portsmouth	Geneva Association   Anne Drouin, ILO	Pension Research					
16.45	Investment Innovation   Putting Pension Assets to Work Close to Home   Panel Debate Chaired by AMY RESNICK, P&I   Featuring DEREK DOBSON, CAAT   GERALD CARTIGNY, MN							
17.45	Cocktail Reception							

## Summary

08.30	Registration and Coffee Reception			Summit Lounge		
09.00	Preparing for the Impact of IORP II   Intr Panel Debate Moderated by GEORGE SII	Room: THEATRE				
09.50	Keynote Speech   Managing Long-Term Risks for Maximum Return   RONALD WUIJSTER, CCO APG				Room: THEATRE	
10.15	WorldPensionSummit Innovation Award Ceremony				Room: THEATRE	
10.45	Coffee Break					
11.15- 12.15	TRACK  A  Taking on the Challenge of Lifetime Incor  By: Shaun Goh, Ministry of Manpower	Room TOYODA me	TRACK B4  ESG Considerations: W for Pension Investors  By: Don Gerritsen, PRI Associ	iation   Jaap van D	am, PGGM   Michael	
12.15	Jongeneel, Bain & Company   Helena Charrier, Caisse des Depots et Consignations  Buffet Lunch					
13.30- 14.30	TRACK  A5  The New Asset Allocation: The Impact of F	Room THEATRE Returns IcCredden, Formerly ultant				
14.45	Keynote Closing: The Modern, Integrated, Lifecycle Approach to Investing and Spending   LARRY KOTLIKOFF, Boston University				Room: THEATRE	
15.10	Keynote Closing: How ESG Can Impact Future Investment Decisions and Returns   KRIS DOUMA, Director of Investment Practice & Reporting PRI				Room: THEATRE	
15.30	Farewell Reception					
	Investment & Asset Management	Pension Scheme Development Corporat		Corporate	Pension Funds	
	Pension Organization	Risk Manager	nent			

Page 4 2016 WorldPensionSummit

Welcome

09.02 **-** 09.07

Welcome in the Hague and Opening of the Summit



## **SPEAKER**

## INGRID VAN ENGELSHOVEN

Deputy Mayor for The Hague and Alderman for the Knowledge Economy, International Affairs, Youth and Education

The Hague, The Netherlands

## **TOPIC**

The Hague, International City of Peace and Justice, is delighted to co-host the WorldPensionSummit. The Dutch financial industry has a particularly strong reputation in the areas of pension expertise and management. The Hague is viewed as the home of a large variety of key players in pension, asset management and insurance industries. Currently this sector accounts for 13,000 jobs in the city. The Hague region profits from a stable and flexible business, political, financial and regulatory environment, with efficient and transparent procedures. Globally, The Hague aspires to be a major actor in pension developments. The WorldPensionSummit is the international platform where new ideas are shared, and global networking is a stimulus for pension professionals. If we want secure the pensions of future generations, the world of business and politics need to join forces and act. Therefore you could not have chosen a better place to meet than The Hague. So welcome to The Hague!

Ingrid K. van Engelshoven was born in Delfzijl on July 12, 1966. She grew up in Belgium and studied political science at Radboud University Nijmegen and law at Leiden University. It was during her college days that she became involved in politics, chairing the Nijmegen chapter of the social-liberal D66 party from 1987 to 1989. In 1989 Ingrid became a D66 staff member in the Lower House of Parliament (Tweede Kamer) and served as secretary to party leader Thom de Graaf until 1996. She has worked as a consultant in public administration, as head of two strategy sections at the Ministry of Transport, Public Works and Water Management from 2000 to 2004, and as the director of Stichting Verantwoord Alcoholgebruik (STIVA) from 2004 to 2009. Following her work as deputy chairman of the D66 from 2000 to 2003, Ingrid has been the chairman of the national D66 party since 2007.

Page 5 2016 WorldPensionSummit

09.07 -09.15 **Managing Rising Risks** 



## **SPEAKER**

## HARRY SMORENBERG Founder WorldPensionSummit and Member of the P&I Advisory Board

Amsterdam, The Netherlands

## **TOPIC**

The theme of the WorldPensionSummit 2016 is Managing Rising Risks. We know that the key retirement risks are changing and becoming more complex. Increasing life expectancy and the aging population challenge governments seeking to provide adequate retirement provision. Pension fund sponsors and insurers need to rethink their strategies in this rapidly changing investment climate and uncertain economic environment in order to secure sustainability for the pension solutions offered to participants.

Today's very low interest rates challenge all investors, particularly those in the pension industry. In order to generate adequate investment returns, pension providers may sometimes need to move into more volatile investments. This strategy may be at odds with the promises of prudence made to policyholders and pensioners. Yet diversification may still be the key to sustainability.

In this era of change, a new perspective on pension risk management is needed. First pillar pensions are losing their importance as governments retreat from the responsibility of providing pension support. With the transition from defined benefit to defined contribution plans, risk is being transferred methodically to participants. A growing number of self-employed workers have embraced the need to plan for income in old age, understanding that risk management is a primary requirement for a successful retirement.

Page 6 2016 WorldPensionSummit

Keynote Speech

09.15 -09.40 Geo-Political Risks & the Impact for Pensions



## **SPEAKER**

## PIPPA MALMGREN Author - Signals Founder DRPM Group

England

## **TOPIC**

Dr. Malmgren is a strategist who helps investors understand how risk and prices will be influenced by politics, policy and geopolitics. She was an economic advisor to US President George Bush in the White House and a member of the National Economic Council. She is on boards at MIT, Indiana University and the Ditchley Foundation. She participates in the UK's Ministry of Defence working group on Global Strategic Trends and London's GLA Infrastructure Advisory Board. She is a guest anchor on both Bloomberg and CNBC and regularly on the BBC. Her public speaking and writing take her all over the world. She is the author of an upcoming book, Signals, which James Galbraith says is "better than Piketty".

Dr. Malmgren will discuss how global instability, religious wars and rogue states disrupt financial market fundamentals? What does this mean for investing in developed and emerging economies?

What should people reaching retirement age in next the several decades expect?

What about our children's retirement?

Can we protect the portfolios we help build?

Page 7 2016 WorldPensionSummit

09.40 -10.10 Addressing the Global Challenge of Longevity Risk How Can Individuals Offset the Financial Risks



## **SPEAKER**

## **DON EZRA**Independent Advisor, Don Ezra Consulting Services

Former Co-Chair, Global Consulting at Russell Investments

Member of the P&I Advisory Board

Toronto, Canada

## **TOPIC**

In this timely presentation, Don Ezra will consider how people without a defined benefit pension plan can prepare properly for retirement. As one grows older, the fear of outliving capital supersedes the risk associated with being 100% invested in equities. Although longevity looms large, it is only one of several risks individuals face. The average couple in retirement has three competing goals: safety (because human capital is exhausted), growth (because their desired lifestyle is richer than they are) and longevity protection (because they fear outliving their money). Finding a combined solution forces us to re-think traditional approaches to retirement planning.

Page 8 2016 WorldPensionSummit

10.10 -10.30 The Power of Cross-Border Pensions | Multinationals Look to Consolidate Plans in Belgium



## **SPEAKER**

## TON VAN DER LINDEN

Benelux Business Services Manager & Treasurer ExxonMobil

Breda, The Netherlands

## **TOPIC**

With the confirmation in mid-October that the Belgian Council of Ministers will exempt cross-border pension funds from a range of taxes means that the country will continue to be the focus for multinationals seeking to consolidate pension provision in Europe. In this timely presentation, ExxonMobil's Dutch-based Treasurer Ton van der Linden will explain how the new schemes will work and why establishing a cross-border plan under IORP in Belgium makes so much sense. Consolidation allows for the streamlining of investment management and administration, while also lowering the costs associated with maintaining these important funds. Greater central control also allows for improved governance.

Page 9 2016 WorldPensionSummit

11.00 -12.00 Key Global Pension Trends: Alignment & Innovation Regional Reports: Examples of Global Pension Excellence









## **MODERATOR**

## JOSEF PILGER Global Pension & Retirement Leader EY

Sydney, Australia

## **PANELLISTS**

## **SADAYUKI HORIE**

Senior Researcher Nomura Research Institute (NRI)

Tokyo, Japan

## **TERRY MCCREDDEN**

Director of UCA Funds Management, WorldPensionSummit Advisory Board

Fitzroy, Australia

## STEFAN LUNDBERGH

Head of Innovation Cardano

Rotterdam, The Netherlands

## **TOPIC**

The WorldPensionSummit 2016 Regional Reports provide insight into the reform initiatives and regulatory, supervisory and distribution innovations in key countries: Australia, Japan and others. Retirement adequacy is a key government issue across the globe. However, each country faces its own specific combination of demographic, fiscal and system risks and challenges. Each constructs pension systems in different ways and each can learn from the other. Each speaker will provide examples of innovation and expertise across issues such as sustainability, system reform, coverage extension and globalization. These reports will illuminate the achievements of some of the world's largest pension markets in addressing their domestic issues in a global financial landscape.

TRACK
A 1
12.15 13.15

Pension Scheme Development

What Does Best-Practice Investment Governance Look Like







**MODERATOR** 

IAIN BROWN

Partner/Principal - Advisory, Risk EY London, England

## **PANELLISTS**

## FRANCOIS JACQUEMIN

Head of Products & Solutions Allianz Global Benefits

## **NICOLETTE OPDAM**

Dutch Pension Practice Leader EY

Attorney-at-Law Holand Van Gijzen Advocaton en Notarissen LLP

Amsterdam, The Netherlands

## **TOPIC**

Managing rising risks needs to be underpinned by a robust and effective investment governance framework. Investment excellence can only achieved within such a framework. This panel session aims to explore what investment excellence means in the context of governance and will look at examples from around the globe. Investment risk management tends to be very visible but the session will also aim to pull out key best practices in target operating models and internal controls and processes and how these interact with more complex areas such alternative investments and unlisted assets. Importantly we will draw on the experiences of our knowledgeable panel members.

Page 11 2016 WorldPensionSummit

TRACK
B1
12.15 13.15

Risk Management

Managing Non-Investment Risks to Pension Funds





## **MODERATOR**

## **SOPHIE BAKER**Bureay Chief London Pensions & Invesments

London, England

## **SPEAKER**

## LLOYD KOMORI

Senior Vice President of Risk Management Ontario Municipal Employee System (OMERS)

Toronto, Canada

### **TOPIC**

As institutional investors, pension plans face a litany of non-investment-related risks broadly relating to their pension operations, technology infrastructure, regulatory assessments and overall strategy. None of these risks easily lend themselves to quantitative analysis or fit easily into out-of-the-box risk measurement frameworks. This session will provide insights into how a large Canadian defined benefit pension plan (OMERS) identifies, assesses, monitors and reports on a variety of these non-investment-related risks.

Specifically, the presentation will provide an overview of how this organization's operational risk framework is constructed and will present high level examples of how this framework provides systematic and practical insights into key operational risks facing the plan.

In addition, the presenter will deliver a high level overview of this organization's framework used to address "known-unknown" risks. Created specifically to deal with risk issues that do not fit easily into any one category but significant enough to impact a plan, this framework will provide insights into how the plan identifies and prioritizes actions in response to topical risks such as cyber exposure and climate change.

The overarching takeaway from this session is for participants to gain insights into how any pension plan sponsor can build an effective and sustainable, enterprise-wide and risk- conscious culture using practical and pragmatic approaches that evolve over time.

Page 12 2016 WorldPensionSummit

TRACK
C1
12.15 13.15

Corporate Pension Funds
Investing in Chinese Equities and Bonds







**MODERATOR** 

AMY RESNICK Editor Pensions & Investments

New York, New York, USA

## **SPEAKERS**

## RICHARD PAN

Head of QFII Investment, Portfolio Manager, Institutional Equities ChinaAMC

Beijing, China

## **CAN ZHU**

Portfolio Manager, Institutional Fixed Income Investments ChinaAMC

Beijing, China

## **TOPIC**

This session will examine the current challenges and opportunities in the Chinese stock and bond markets. As the Chinese GDP per capita approaches US\$10,000, the world's second largest economy is evolving into its version 2.0. With moderated GDP growth, the Chinese economy is trying to shift gears from investment-driven to consumption-driven. The traditional industries of China 1.0 are facing pressures from overcapacity and are undergoing a series of reforms. Yet the rising middle class and the increasing purchasing power of the millennials are still driving the Chinese stock market. Future growth will also be found in healthcare and high-end manufacturing. In bonds, China as well as the rest of world, is facing challenges from low or negative yields as global central banks enter a race to reduce interest rates. At roughly US\$6 trillion, China's domestic bond market is the world's third largest after the U.S. and Japan. Yet it has been under-allocated by global investors. Concerns have been raised over credit risk in China as the economy is transitioning towards a 'new normal'. Monetary policy, interest rates, credit markets and currencies will be examined in a global context to provide investors an overview of the current opportunity set in the Chinese fixed income market.

Page 13 2016 WorldPensionSummit

TRACK
A2
14.15 15.15

Investment & Asset Management

What Risks Are We Really Managing in DC Plans?



## **SPEAKER**

BRNIC VAN WYK Brnic van Wyk Head of Asset/Liability Management QSuper

Brisbane, Australia

## **TOPIC**

This presentation will introduce the defined contribution retirement savings challenge from an Australian perspective where the system has compulsory contributions and preservation during the accumulation phase, but complete member flexibility in retirement. The focus will be on how QSuper is approaching the problem through an innovative default cohorting structure to group members by age and account balance. Investment strategies are based on basic asset/liability management methodologies which aim to manage a range of different risks that may impact members in various ways at different stages in the lifecycle through an ever changing economic environment.

Page 14 2016 WorldPensionSummit

TRACK
B2
14.15 15.15

## Pension Scheme Development Solving the Personal Pension Conundrum









## **MODERATOR**

## THEO E. NIJMAN

Professor in Econometrics and Finance and GAK Institute Professor of Pensionand Riskmanagement at Tilburg University

Tilburg, The Netherlands

## **PANELLISTS**

## **DARREN PHILP**

Director of Policy and Market Engagement , The People's Pension (B&CE)

West-Sussex, England

## CHIINELO ANOHU-AMAZU

Director General, National Pension Commission Nigeria (PenCom)

Abuja, Nigeria

## **BERNARD DELBECQUE**

Senior Director, Economics & Research European Fund and Asset Management Association (efama)

Brussels, Belgium

## **TOPIC**

This session will focus on both the innovative and the longstanding solutions to the problem of personal pensions. The self-employed, those employed by small businesses or simply by those businesses without pension provision face difficulties in savings for retirement beyond the state pension, where available. The importance of personal pensions to successful retirement funding is now well-understood. Representatives from the UK, Europe, Latin America and elsewhere will explain the many systems, from auto-enrollment to other opt-in approaches, that are changing the face of personal pensions, making retirement savings easier and more effective for the self-employed.

Page 15 2016 WorldPensionSummit

TRACK
C2
14.15 15.15

Risk Management

Pension Risk Transfer: An Opportunity to De-Risk in Today's Low Interest Rate Environment





## **SPEAKERS**

part of PFI

## AMY KESSLER Senior Vice President and Head of Longevity Risk Transfer Prudential Retirement,

Newark, New Jersey, USA

## **ROHIT MATHUR**

Senior Vice President of Global Product & Market Solutions Prudential Retirement, part of PFI

Newark, New Jersey, USA

## **TOPIC**

Pension fund/plan sponsors are well aware of the 15-year storm of investment headwinds that have put their funded status under continuous pressure. With regulatory oversight and longevity, many companies with defined benefit plans are looking to de-risk. While liability-driven investing and other strategies can mitigate risk while keeping the plan on the balance sheet, there are other innovative options that can provide a more final solution.

Join Amy Kessler and Rohit Mathur as they examine pension risk transfer, the transfer to an insurer of some or all of the liabilities of a DB plan. It's a strategy that companies can use to mitigate all or part of the risks associated with their plan. It's also an option available to both fully funded or underfunded plans today. For those plans that need to top up funding to participate in pension risk transfer, the opportunity to borrow at attractive rates makes this a viable option.

The session will present case studies of a number of companies that have used these strategies to de-risk their pension plans recently, including ones that have simultaneously de-risk in four or more jurisdictions.

Page 16 2016 WorldPensionSummit

TRACK
A3
15.30 16.30

Pension Scheme Development

Keeping Participant Data Safe: The Challenge Posed by Cyber- and Financial Crime





**SPEAKERS** 

## PHILIP R. ZIMMERMANN Creator of PGP and Co-founder of Silent Circle

The Hague, The Netherlands

## VICTORIA WANG Lecturer in Security and Cybercrime University of Portsmouth

Portsmouth, England

## **TOPIC**

Every day there is news about cyber and financial crimes. Estimations of damage vary but all show that damage is significant, rising and therefore worrying. A factor of complexity is that besides cyber attacks that due to current technological developments the digital component of 'traditional' financial crime and fraud increases. Pension funds must necessarily keep confidential personal and financial information about their participants. Without this information, funds would be unable to develop the best investment and payment plans. Yet in this era of cyber attacks and cyber-enabled crime, one of the most difficult issues managers face is keeping this information safe and secure. This session will call on expert advice and provide best practice activities to show how the challenge of cyber and financial crime in the 21st century can be met today and in the future. The session will aim to discuss issues of up-to-date information, identity fraud, managing cross border pension obligations but also financial crime in investments.

Page 17 2016 WorldPensionSummit

TRACK
B3
15.30 16.30

## Pension Scheme Development

Creating Flexible Retirement Schemes: Facing Global Aging & Extended Working Lives











## **MODERATOR**

## HANS DUBOIS Research Manager Eurofound

Dublin, Ireland

## **PANELLISTS**

## **ROB ANDERSON**

Head of Unit, Living Conditions and Quality of Life Eurofound

Dublin, Ireland

## ANNA CRISTINA D'ADDIO

Economist in the Social Policy Division, Directorate for Employment, Labour and Social Affairs OECD

Paris, France

## **RONALD KLEIN**

Director Global Aging Geneva Association

Zürich, Switzerland

## ANNE DROUIN

Chief, Public Finance, Actuarial Services & Statistics of the Social Protection Department ILO

Geneva, Switzerland

## **TOPIC**

- · Facing the reality: a global trend
- · EU positioning and best practices (research feed-back)
- New directions in pension scheme developments
- Flexibility and impact on financials / investment options in decumulation phase

Societies across the world are aging, with challenges for sustainable adequate pension systems. Governments and pension funds have largely responded by raising pension ages and by discouraging early retirement. For some groups this has effectively resulted in extended working lives. Other groups are unable to work until the (extended) retirement age. These last groups may have health problems, disabilities or caring commitments for partners or parents. Other strategies are needed to extend their working lives. There are also groups of people, though, who are able and willing to work well-beyond the retirement age.

Flexible retirement schemes take this heterogeneity into account. They facilitate people to adjust retirement paths to their specific situations. Two types of flexibility clearly have the potential to extent working lives. The first facilitates work after the retirement age, by facilitating deferral of pensions or combining income from pensions with income from work. This stimulates extended working lives for people who are willing and able to work longer. The second facilitates combining part-time work with partial pensions. This allows people to decrease their working hours, for example enabling them to continue working longer.

This debate outlines new directions in pension scheme developments and presents experiences with flexible pension schemes from various countries. It identifies challenges and draws lessons in terms of how retirement schemes may best be designed to extend working lives.

Page 18 2016 WorldPensionSummit

TRACK
C3
15.30 16.30

## Investment & Asset Management

Learning from the Best in Class: The Danish Pension System









## **MODERATOR**

## ELSEBETH AAES-JOERGENSEN Partner

Norrbom Vinding

Copenhagen, Denmark

## **PANELLISTS**

## HASSE JØRGENSEN

CE0

Sampension

Hellerup, Denmark

## HELEN KOBÆK

Former CEO PenSam

Copenhagen, Denmark

## SVEND E. HOUGAARD JENSEN

Professor of Economics and Director of PeRCent Copenhagen Business School Pension Research Centre

Frederiksberg, Denmark

## **TOPIC**

Denmark has topped the Melbourne Mercer Global Pension Index since 2012. This annual rating of national pension systems ranks each against 40 indicators, while also highlighting the shortcomings of each system. Denmark is considered to have a first-class, robust retirement income system that delivers good benefits, is sustainable and has a high level of integrity.

This session will investigate why and how Denmark tops this important list, with Danish plan sponsors and pension experts explaining the key features of the system. The panel will consider the ways in which these features might be transferred or ideas adapted in other systems. In the interest of transparency, the shortcomings of the Danish system will also be acknowledged.

Page 19 2016 WorldPensionSummit

Plenary Closing Panel

16.45 -17.45 Investment Innovation | Putting Pension Assets to Work Close to Home | Panel Debate







## **MODERATOR**

## AMY RESNICK

Editor

Pensions & Investments

New York, New York, USA

## **PANELLISTS**

## **DEREK DOBSON**

CEO & Plan Manager Colleges of Applied Arts and Technology Pension Plan (CAAT)

Toronto, Canada

## **GERALD CARTIGNY**

Chief Investment Officer & Member of the Managing Board

The Hague, The Netherlands

## **TOPIC**

As substantial pools of assets, pension funds are always looking for effective investment solutions. In an era when traditional asset classes can offer low returns, pension managers seek new ways to put the assets to work. In this session, several pension managers will explain how they use the power of their assets to support investments close to home in the real estate, infrastructure and energy sectors. Many governments face issues with funding the need for more housing, better roads and new, often greener energy projects.

While a pension fund's first duty is to its participants and beneficiaries, working closely with local and state governments in public-private partnerships and other arrangements means that pension assets can both support the local economy and benefit participants over the long run. The session will provide case studies of how this approach has worked in a number of different settings.

Page 20 2016 WorldPensionSummit

09.00 -09.50 Plenary Opening

Preparing for the Impact of IORP II







## **SPEAKER**

## FAUSTO PARENTE Executive Director EIOPA

Frankfurt, Germany

## **MODERATOR**

## **GEORGE SIMEONIDIS**

Executive Board Member Hellenic Actuarial Authority

Athens, Greece

## **FEATURING**

## PETER BORGDORFF

Managing Director PFZW

Zeist, The Netherlands

## **TOPIC**

The Institutions for Occupational Retirement Provision (IORP) Directive adopted in 2003 covered certain occupational pension plans in Europe. The Trilogue negotiations for a revision have been already concluded at a technical level and IORP II is likely to be voted in this October. This development could have a wide-ranging impact on pension systems in Europe. Fausto Parente will open this session, which will explore the potential ramifications of IORP II on pension operations, investment strategies and product distribution. Panellists will debate how best to position pension plans and systems for the changes.

Page 21 2016 WorldPensionSummit

09.50 -10.15 Plenary Speech

Longterm Investing, Recognising Risk



## **SPEAKER**

RONALD WUIJSTER Chief Client Officer APG Asset Management

Amsterdam, The Netherlands TOPIC

soon to follow

TRACK
A4
11.15 12.15

Pension Scheme Development

Tackling Longevity Risks through Employment and Retirement Income for Life



## **SPEAKERS**

# SHAUN GOH Director (Retirement Systems), Income Security Policy Division. Ministry of Manpower, Singapore

Singapore

## **TOPIC**

Singapore uses workforce policies and a comprehensive social security system to address the longevity risks of an aging population. Besides enabling older workers who are willing and able to stay employed beyond retirement age, Singapore's Central Provident Fund (CPF) helps Singaporeans meet their retirement, healthcare and housing needs. This includes the national CPF LIFE scheme that provides Singaporeans with a retirement income for life. This session provides an opportunity to hear from the Singapore experts who oversee this unique approach towards retirement adequacy.

Page 23 2016 WorldPensionSummit

TRACK
B4
11.15 12.15

## Investment & Asset Management

ESG Considerations: Where to Find Sustainable Growth for Pension Investors









## **MODERATOR**

## **DON GERRITSEN**

Senior Manager, Asset Owner Insight – Investment Practices PRI Association

London, England

## **PANELLISTS**

## JAAP VAN DAM

Principal Director Investment Strategy PGGM

Zeist, The Netherlands

## MICHAEL JONGENEEL

Partner Bain & Company

Amsterdam, The Netherlands

## **HELENA CHARRIER**

Directrice de Projets Investissement Responsable Caisse des Depots

Paris, France

## **TOPIC**

This panel will provide insight into how pension investors and other asset owners can formulate investment strategies that embed ESG considerations. The panellists will discuss how an ESG strategy can impact performance, who should be involved in developing these strategies and how the impact of an ESG strategy can be measured. Drawing on the experience of both corporate pension plans and other investors, the panel will explore how the principles of ESG in mainstream business can be used in the formulation of ESG investing strategies. Finally, the session will seek to describe the ingredients of an effective ESG investment strategy.

TRACK
A5
13.30 14.30

Risk Management

The New Asset Allocation: The Impact of Risk Factors





**SPEAKERS** 

## CHRISTIAN LEMAIRE Global Head of Retirement Solutions

Paris, France

## MARIE BRIERE Head of Investor Research Center

Paris, France

## **TOPIC**

Factor investing has emerged as a new paradigm for long-term investment for pension funds. A research trial compares the more traditional sector investing approach with factor investing. The results show that when investors are allowed to short, factor investing is more successful. But the conclusion is not that simple. There is a tradeoff between the risk premia associated with factor investing and the diversification effect from sector investing. This means that rather than choosing one approach above the other, investors will achieve better results from combining both factor and sector investing into an efficient portfolio. Amundi has implemented this combined approach and will describe the real world impact and its value for pension plan investors.

Page 25 2016 WorldPensionSummit

TRACK **B5**13.30 14.30

## Investment & Asset Management

Rethinking Infrastructure: The Benefits for Long-term Investors







## **SPEAKERS**

### CHIINELO ANOHU-AMAZU

Director General, National Pension Commission Nigeria (PenCom), WorldPensionSummit Advisory Board

Abuja, Nigeria

## **WILLIAM STREETER**

Infrastructure Specialist

New York, New York, USA

## **TERRY MCCREDDEN**

Director of UCA Funds Management, WorldPensionSummit Advisory Board

Fitzroy, Australia

## **TOPIC**

Insufficient or inadequate infrastructure is a global concern. It manifests in traffic congestion, power outages and water scarcity. These issues are not limited to emerging markets but ever-present in developed ones as well. The amount of funding required to upgrade existing infrastructure and support the development of new projects is enormous. Pension funds and other institutional investors are an obvious source of finance. This type of investment offers real benefits for asset owners: attractive risk-adjusted returns, reliable protection against inflation, and low correlation to other asset classes. But aligning the interests of long-term investors and infrastructure project sponsors, often governments, can be difficult. One issue is idiosyncratic risk, one example of which is consistency in regulatory. For 30 or 40 year projects, investors are exposed to potential changes in political and economic environments. This session will explore the many advantages of infrastructure investing for pension funds, as well as some of the potential pitfalls.

Page 26 2016 WorldPensionSummit

14.45 -15.10 Plenary Closing Speech

The Modern, Integrated, Lifecycle Approach to Investing and Spending



## **SPEAKER**

**LAURENCE J. KOTLIKOFF**Professor of Economics
Boston University

Boston, Massachusetts, USA

## **TOPIC**

Traditional investment theory – mean-variance portfolio optimization -- is 64 years old. Yet it still dominates thinking about how households should invest their savings and how pension funds should invest on their participants' behalf. The theory, which originated with Harry Markowitz's seminal work, teaches critical lessons about portfolio diversification. But the theory was framed in a simplistic and unrealistic model in which households live for just one period. At the being of this period, all the saving the household will ever do is available to invest. At the end of the period all funds invested as well as all investment returns are consumed.

In reality, people save, spend, and invest each year and their saving, spending, and investment decisions early in life have major consequences for the level and variability of their consumption (living standard) later in life. Modern financial theory focuses on the level and spread of a household's annual living standard not at a point in time, but through time. Aggressive spending when young can be even more important than aggressive investing in determining the average level and downside risk of one's future living standard.

Page 27 2016 WorldPensionSummit

Plenary Closing Speech

How ESG Impacts Investment Decisions & Returns

15.10 -15.30



**SPEAKER** 

## KRIS DOUMA Investment Practices and Reporting PRI

London, England

## **TOPIC**

Environmental, Social and Governance considerations are fast becoming one of the most important elements of investment oversight. While asset owners always have objectives that combine requirements for income and capital preservation, it is clear that these goals cannot be reached without regard to the impact of these investments. An ESG framework can help asset owners to clarify their approach to overseeing the environmental and social impact of the companies in which they invest, as well as taking account of the governance. But is this best accomplished from the inside, as an investor, or from the outside, by refraining from certain investments? Kris will consider the benefits of alternative approaches to ESG considerations in today's complex investing environment.